

What's to Know About Electric Vehicles (EVs)?

- What is an Electric Vehicle?
- History of EVs
- EVs vs ICE cars
- How Many Miles can an EV travel?
- EV costs / EVs available
- Batteries / Battery Pack
- Charging
 - Levels / Connectors / Plugs
 - **Charging Speeds**
 - Home / On-the-Road
 - Networks Superchargers
- Apps for Tesla
- Goals for EVs
- Summary Time to buy an EV?



What is an Electric Vehicle?

An electric vehicle (EV) is a vehicle that uses one or more electric motors for propulsion.

It can be powered by a collector system, with electricity from extravehicular sources, or powered autonomously by a battery (sometimes charged by solar panels, or by converting fuel to electricity using fuel cells or a generator).

EVs include, but are not limited to, road and rail vehicles, surface and underwater vessels, electric aircraft and electric spacecraft Wikipedia

This briefing will focus on automobile EVs

Some History of Electric Vehicles (EVs)

(https://gizmodo.com/electric-car-ad-1921-drivers-brutally-honest-rauch-lang-1849543806 https://en.wikipedia.org/wiki/History_of the_electric_vehicle) At the turn of the 20th century, one-third of all cars produced in the U.S. were electric. 1st EV in 1828.

By the 1920s, gasoline-powered cars had grown to dominate the market because they offered greater range and speed.

Henry Ford assembly line – Dec 1, 1913

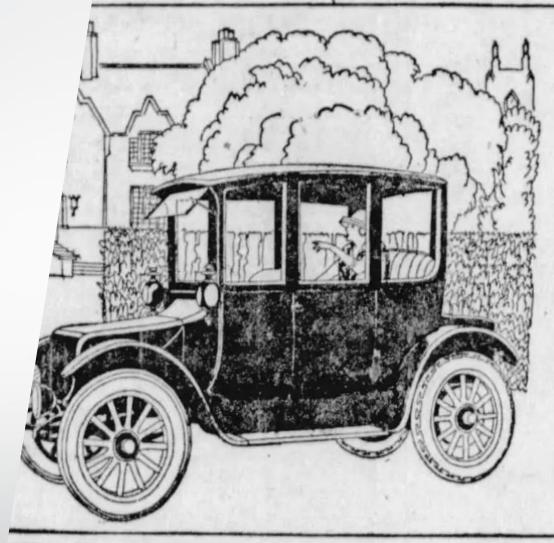
But one electric car company asked newspaper readers in 1921 to be brutally honest with themselves about what they actually needed in a car.

October 16, 1921 edition of the *Kansas City Star* with the headline "The Challenge of the Electric Automobile."

Some History of Electric Vehicles (EVs) - Continued

- Rauch & Lang purchased an advertisement in the October 16, 1921 edition of the Kansas City Star with the headline "The Challenge of the Electric Automobile."
- This Electric Car Ad From 1921 Asked Drivers To Be Brutally Honest With Themselves
- The ad implored potential car buyers to ask themselves hard questions about how they actually use their cars. (Note: 15-20 mph & 30-40-mile range)
 - Were you really going to take that long car trip you'd always been dreaming about?
 - Or did your car really exist as a way to get to work, visit the theater, or hang out with friends?





BASILY OPERATED, ECONOMICAL AND DEPENDABLE



Tell yourself truthfully the number of times you have driven your car sixty miles from home; how many times have

Early Electric Vehicle Pictures

(https://en.wikipedia.org/wiki/History_of_the_electric_vehicle)



NIO ES8 has a swappable battery pack



Gustave Trouvé's tricycle (1881), world's first electric car



Electric car built in England by Thomas
Parker, photo from 1895



Flocken Elektrowagen, 1888 (reconstruction, 2011)



Columbia Electric's (1896–99) "Victoria" electric cab on Pennsylvania Ave.,
Washington D.C., seen from Lafayette
Square in 1905, driving in front of the
White House.



German electric car, 1904, with the chauffeur on top

Example Electric Vehicles

Our Focus













Internal Combustion Engine (ICE) Cars









Grand Computers – Electric Vehicles

Electric Vehicles









Chap's Tesla's - Model Y & X



How Does MPG compare to MPGe?

ICE cars are rated as Miles Per Gallon (MPG)

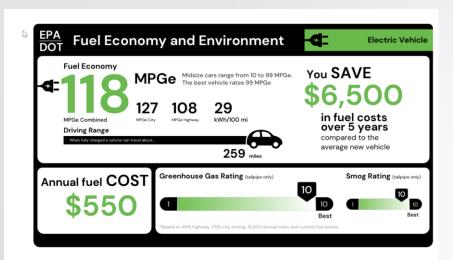


EV cars are rated as Miles Per Gallon Equivalent (MPGe)

MPGe is how many miles an electric vehicle can travel on the electrical energy equivalent.

When developing MPGe, the EPA determined that 33.7 kWh (kilowatt hours) of electric usage is equivalent to one gallon of gasoline.

How Does MPGe compare to MPG?



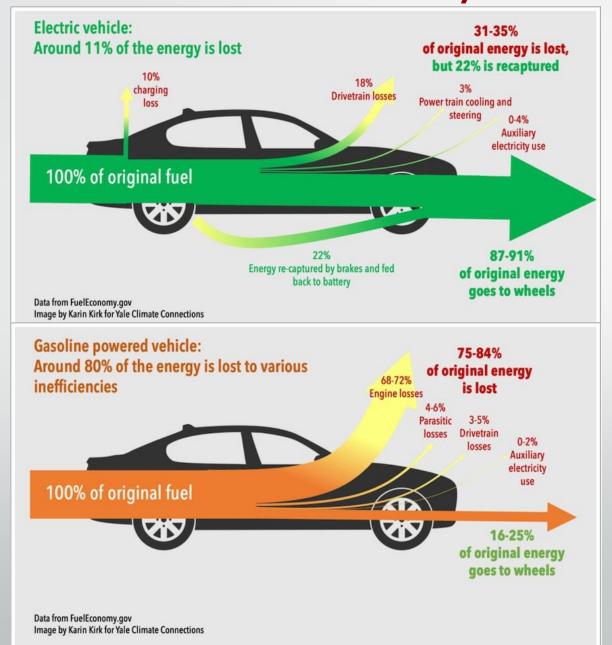


EV Fuel Efficiency Comparison Chart

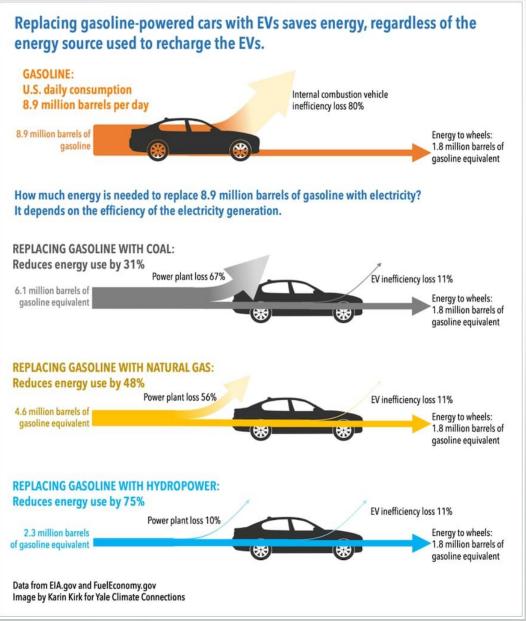
This chart compares the fuel efficiency of a few recent EV models.

| | Combined MPGe | kWh/100 Miles | Annual Fuel Cost | Range |
|---------------------------|---------------|------------------|------------------|-----------|
| 2022 Tesla Model S | 120 MPGe | 28 kWh/100 miles | \$550 | 405 miles |
| 2022 Chevrolet Bolt EV | 120 MPGe | 28 kWh/100 miles | \$550 | 259 miles |
| 2022 Rivian R1S | 60 MPGe | 49 kWh/100 miles | \$950 | 316 miles |

EV vs ICE Efficiency



Replace ICE Cars with EVs Saves Energy



EV, HEV and PHEV – What's the Difference?

EV - Electric Vehicle, also know as Battery Electric Vehicle (BEV)

- Electric engine(s) only
- Most have a front and rear engine
- EUV Electric Utility Vehicle

HEV – Hybrid Electric Vehicle

- Both Electric & Gas engines
- Battery recharged by regen braking and engine
- Example: Prius gets 58/53 MPG

PHEV – Plug-in Hybrid Electric Vehicle

- Both Electric & Gas engines
- 30-40 miles on battery only & then runs on gas engine
- Must recharge the battery via Plug-in
- Example: Prius Prime (Plug-in) gets 54 MPG / 133 MPGe
- Example: RAV-4 Prime (Plug-in) gets about 38 MPG / 94 MPGe

How Many Miles can Current EVs Travel?

Visualizing the Range of Electric Cars vs. Gas-Powered Cars (visualcapitalist.com)

| Year | Avg. EV Range | Maximum EV Range |
|------|--------------------|---------------------|
| 2010 | 79 miles (127 km) | N/A |
| 2011 | 86 miles (138 km) | 94 miles (151 km) |
| 2012 | 99 miles (159 km) | 265 miles (426 km) |
| 2013 | 117 miles (188 km) | 265 miles (426 km) |
| 2014 | 130 miles (209 km) | 265 miles (426 km) |
| 2015 | 131 miles (211 km) | 270 miles (435 km) |
| 2016 | 145 miles (233 km) | 315 miles (507 km) |
| 2017 | 151 miles (243 km) | 335 miles (539 km) |
| 2018 | 189 miles (304 km) | 335 miles (539 km) |
| 2019 | 209 miles (336 km) | 370 miles (595 km) |
| 2020 | 210 miles (338 km) | 402 miles (647 km) |
| 2021 | 217 miles (349 km) | 520 miles* (837 km) |



How Many Miles can Current EVs Travel?

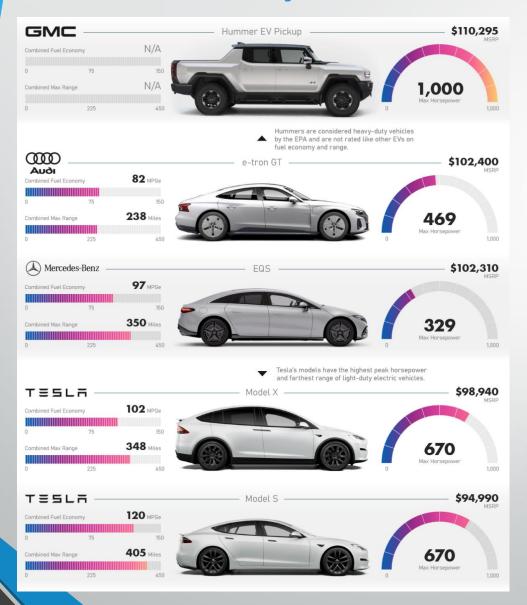
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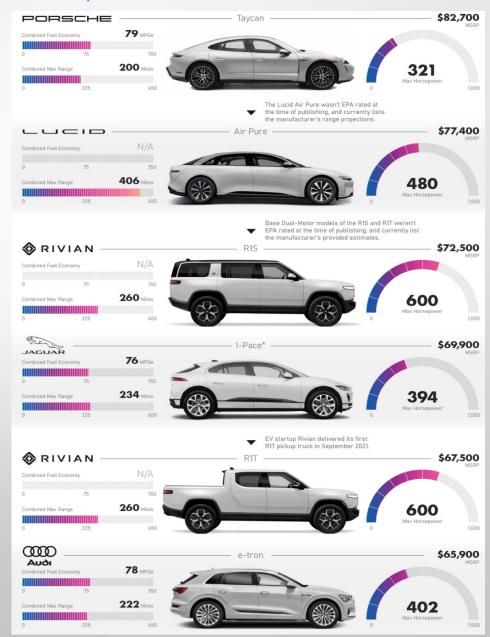
10 Longest Range EVs

| Car | Range On One Full Charge | Estimated Base Price |
|-------------------------|-----------------------------|-------------------------|
| Lucid Air | 520 miles (837 km) | \$170,500 |
| Tesla Model S | 405 miles (652 km) | \$106,190 |
| Tesla Model 3 | 358 miles (576 km) | \$59,440 |
| Mercedes EQS | 350 miles (563 km) | \$103,360 |
| Tesla Model X | 348 miles (560 km) | \$122,440 |
| Tesla Model Y | 330 miles (531 km) | \$67,440 |
| Hummer EV | 329 miles (529 km) | \$110,295 |
| BMW iX | 324 miles (521 km) | \$84,195 |
| Ford F-150 Lightning | 320 miles (515 km) | \$74,169 |
| Rivian R1S | 316 miles (509 km) | \$70,000 |

EVs in America – Apr 2022

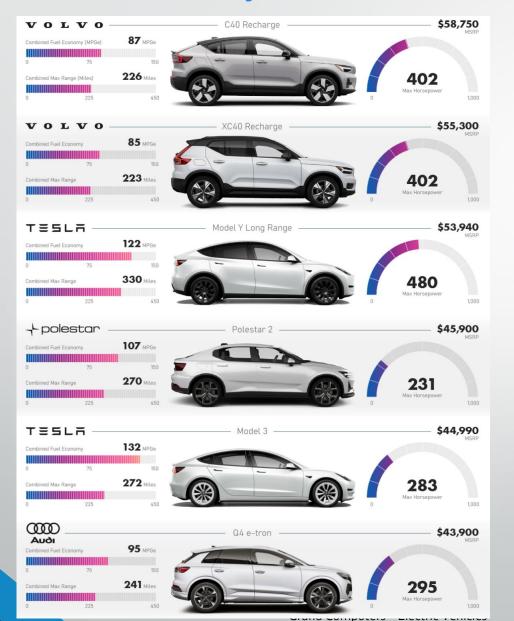
Visualizing All the Electric Car Models Available in the U.S. (visualcapitalist.com)

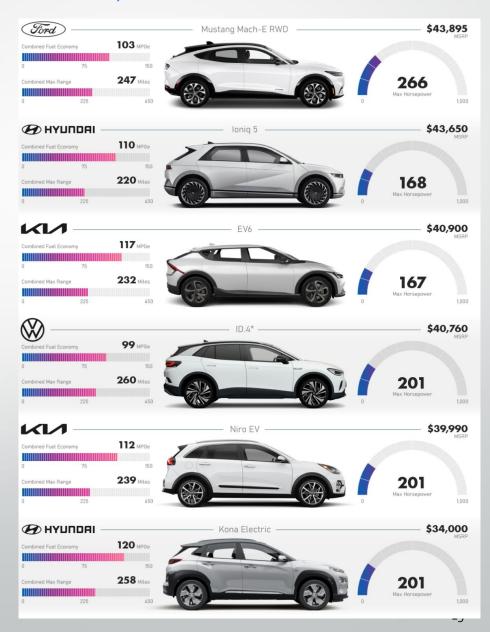




EVs in America – Apr 2022

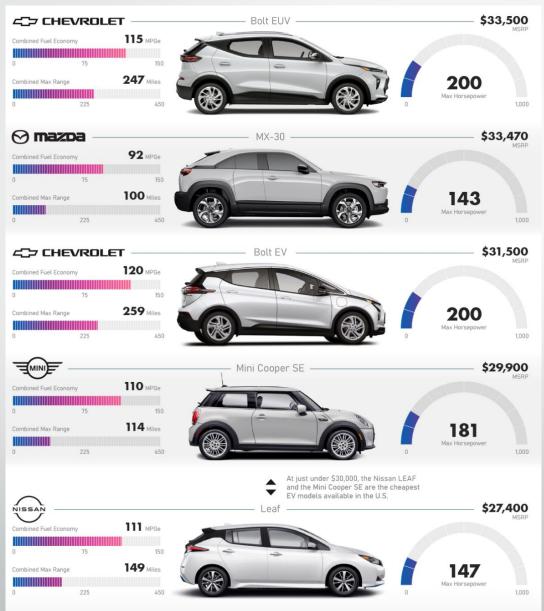
Visualizing All the Electric Car Models Available in the U.S. (visualcapitalist.com)





EVs in America – Apr 2022

Visualizing All the Electric Car Models Available in the U.S. (visualcapitalist.com)



EVs in America – Pickups

https://robbreport.com/motors/cars/all-electric-pickup-truck-roundup-1234663301/

Rivian R₁T





GMC Hummer EV Edition 1

Tesla Cybertruck





Ford F150 Lightning

EV Pickups

Rivian R₁T

• Power: 835 hp

Torque: 900 ft lbs

Payload: 1,760 pounds

• Range: 314 miles

Towing: 11,000 pounds

• Starting Price: \$79,500 - \$85,000

70 MPGe



GMC Hummer EV Edition 1

• Power: 1,000 hp

• Torque: 1,000+ ft lbs (estimate)

Payload: 1,300 pounds

• Range: 350 miles

• Towing: 7,500 pounds

• Starting Price: \$112,595

• 47 MPGe



EV Pickups - 2

Tesla Cybertruck

• Power: 800 hp

Torque: 900 ft lbs

• Payload: 1,760-3500 pounds

• Range: 300-500 miles

Towing: 11,000 pounds

• Starting Price: \$40,000 - \$78,000

70 MPGe



Ford F-150 Lightning

• Power: 563 hp

• Torque: 775 ft lbs

Payload: 2,000 pounds

• Range: 300 miles

• Towing: 10,000 pounds

• Starting Price: \$40,000 - \$96,874

• 68 MPGe



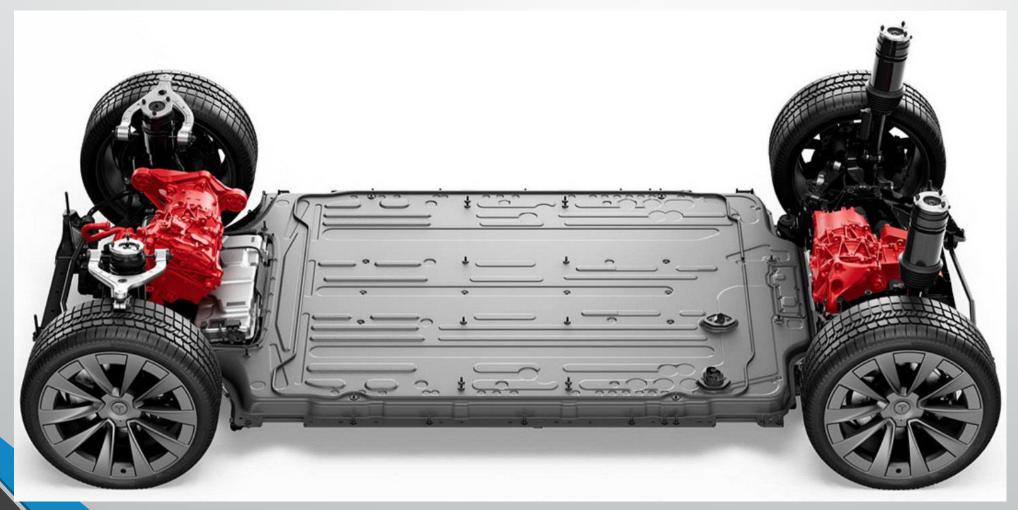
Batteries in EVs

AAA AA D



Battery Pack – Tesla Model X

About 8-10,000 AA Batteries in this Pack

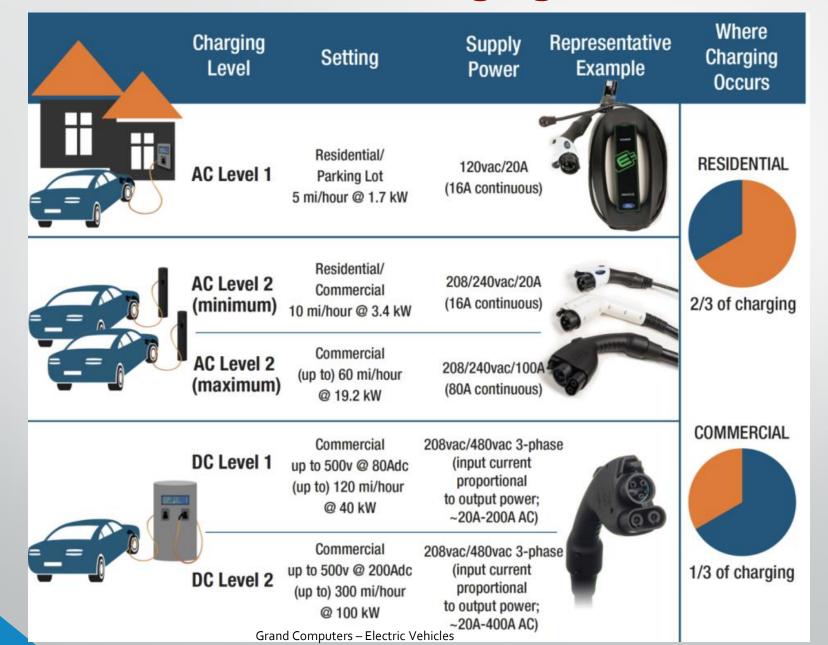


Battery Pack – Tesla Model X

About 8-10,000 AA Batteries in this Pack



Levels of Charging EVs



Tesla EV Charge Speeds

- Up to 3 miles of range per hour charged
 - ► Mobile Level 1 120v/20A anywhere charge
- Up to 44 miles of range per hour charged
 - Home Level 2 Charger 240v/48A
- Up to 200 miles in 15 minutes of charge
 - > Supercharger Network 150-800A
 - DC Fast Charging 480v/400A







- Tesla Wall Connector \$400
- Install 240 power to garage \$50-\$2500
 - > Depends on length of cable from cable box
 - Copper & labor is very expensive
- For 48 Amp charging (44 Miles/Hr)
 - Need 60 Amp Breaker
 - >#6 Copper wire
- Rebates
 - Federal \$1000 max for equipment & installation costs
 - Utility Maybe
 - Example: Car Manufacturer \$200 from Cadillac



Cost to Charge EVs at Home



Tesla Model X (MX)

- Model X has 100kWh battery
- Assume \$0.15/kWh avg US home cost to charge
- Cost from 0-100% is: 100kWh*\$0.15/kWh = \$15.00
- Range of MX is 348 miles
- Cost / mile = \$15/348 = \$0.043 or \$4.30 / 100 miles

ICE car – Assume 25 MPG rating

- Cost for 100 miles = 4 Gal*\$4.00/gal = \$16 / 100 miles
- Cost for 348 Miles is: 348/25 = 14; 14gal*\$4.00 = \$56 14gal*\$3.00 = \$42

Average Fuel Cost per year – Univ Michigan study

- ICE \$1,117
- EV \$485

Tesla Car Screen during Home Charging



Cost to Charge EVs at Supercharger



Tesla Model X (MX)

- Model X has 100kWh battery
- Assume \$0.45/kWh (was \$0.25/kWh a year or so ago)
- Cost from 0-100% is: 100kWh*\$0.45/kWh = \$45.00
- Range of MX is 348 miles
- Cost / mile = \$45/348 = \$0.13 or \$13 / 100 miles

ICE car – Assume 25 MPG rating

- Cost for 100 miles = 4 Gal*\$4.00/gal = \$16 / 100 miles
- Cost for 348 Miles is: 348/25 = 14; 14gal*\$4.00 = \$56 14gal*\$3.00 = \$42

Average Fuel Cost per year – Univ Michigan study

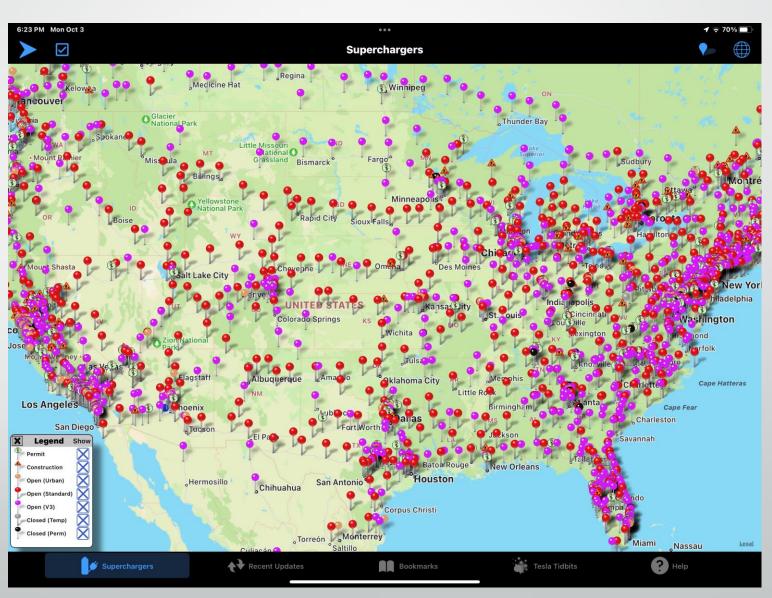
- ICE \$1,117
- EV \$485

Cost to Home Charge an EV How much does it cost to charge an electric car? Tom's Guide (tomsguide.com))

| | \$0.4753 per kWh (HI) | \$0.2747 per kWh (NH) | \$0.1037 per kWh (WA) | \$0.1595 per kWH (U.S. Av) |
|---|--------------------------|--------------------------|--------------------------|-------------------------------|
| Nissan Leaf (40 KWh) | \$18.29 | \$10.99 | \$4.15 | \$6.38 |
| Tesla Model 3 RWD (57.5 kWh) | \$26.29 | \$15.79 | \$5.96 | \$9.17 |
| Chevy Bolt (60 kWh) | \$27.40 | \$16.48 | \$6.22 | \$.957 |
| Ford Mustang Mach-E (75.7 kWh) | \$34.60 | \$20.79 | \$7.85 | \$12.07 |
| Tesla Model Y (82 kWh) | \$37.50 | \$22.52 | \$8.50 | \$13.08 |
| Ford F-150 Lighting (98 kWh) | \$44.81 | \$26.92 | \$10.16 | \$15.63 |
| Hummer EV (200 kWh) | \$91.46 | \$54.94 | \$20.74 | \$31.90 |

Tesla Supercharging Network

- Tesla Network started in 2012
- Today ~ 36,165Superchargers
 - 9 chargers per station average
 - 1,498 locations in Sep 2022 in US
 - ~ 120 miles apart
- Best charging network by far

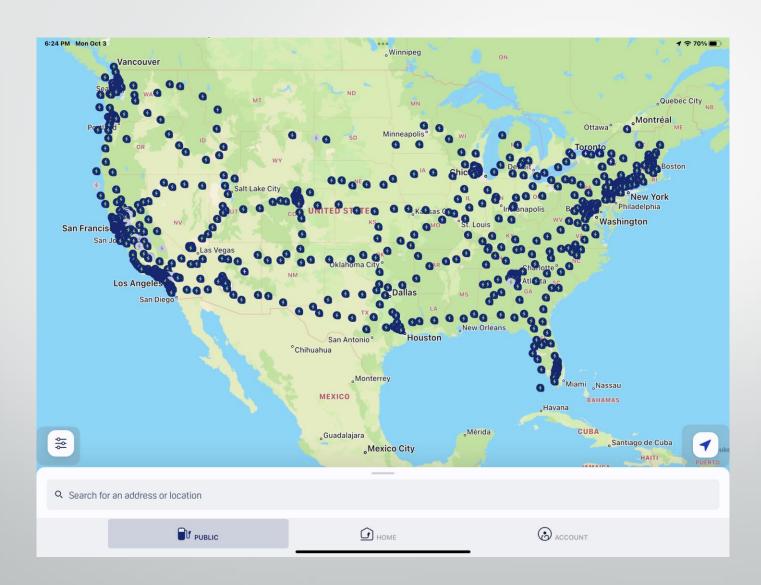


Tesla Supercharger Station

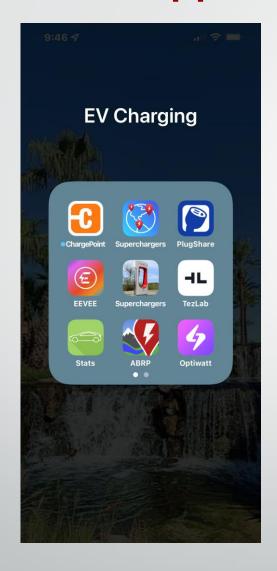
(Normally 8-12 chargers / station)

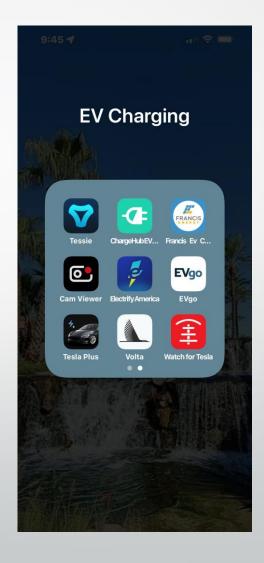


Electrify America Network (VW)



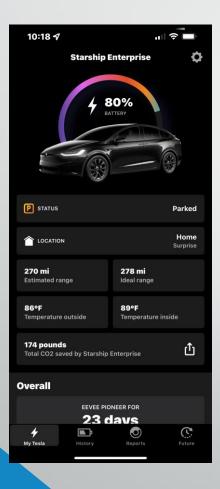
Apps for Tesla - iPhone





Apps for Tesla – Screen shots

EEVEE



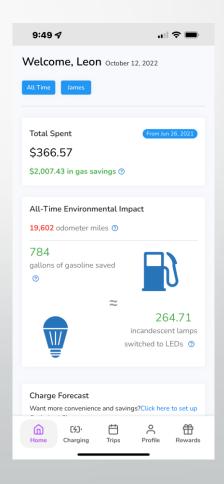
Stats



Tessie



Optiwatt



Goals / Mandates for Evs

GM, Ford, etc. will each have 15-40 EVs by 2030.

US Government Mandate

No new ICE cars sold by 2035

California, Oregon, Massachusetts & New York & Canada

- Only sell New EVs by 2035 no new ICE cars
 - 35% in 2025, 68% in 2030, 100% in 2035
 - Over a dozen states looking at similar mandates

All car manufactures committed to full Electrification of their vehicles

• Toyota is the only one lagging – focus on their HEV / PHEVs

Uber Drivers

• Must switch to EVs by 2030

Europe Mandates no ICE cars sold by 2035

Summary – Time to Buy an EV?

We are in a major auto revolution like no other!

- ICE to EVs (5.5% of 2022 Q3 sales are EVs in US)
- Majority of sales are Tesla
- Amazon has over 1000 delivery EVs

EVs

- Hard to obtain today long waits
- Expensive marked up
- Fast! Performance like no other!

Hybrids (HEV) / Plug-in Hybrids (PHEV)

- Hard to obtain
- Cheaper marked up
- Slow, but longer range
- Maybe 1st step

It's a matter of when - you will have an EV soon

Questions

What questions do you have for me?

